



## PRESS RELEASE

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### **GAS-ELEC NEEDS MORE FRANCHISEES FOR £10M-WORTH OF BUSINESS**

**Middlesex, April 2009** – The new Home Information Pack (HIP) and, especially, the compulsory Property Information Questionnaire (PIQ), have the potential to increase gas-elec's business by around £10 million in the next 12-18 months. And with business up by 9% in the first quarter of 2009 compared to 2008, the company is keener than ever to recruit skilled engineers and electricians to join its profitable franchise.

'This is already a very successful business,' says gas-elec MD John Davidson, 'but the opportunities for extra revenue offered by the PIQ mean that we need to treble our franchisee recruitment this year in order to be able to take full advantage of them.'

The PIQ highlights the desirability for homeowners to have their gas and electrical installations inspected and tested before the property goes to market. Coupled with the upswing in the residential lettings market, the PIQ and future safety and energy-saving legislation will, says Davidson, provide a continuing and growing demand for gas-elec's products and services, irrespective of the state of the economy.

gas-elec is looking for skilled and semi-skilled men and women to join its team of 126 franchisees. People like engineer David McVicker, who has just signed up for his third five-year stint with gas-elec.

A former manager for ICI, his job disappeared after he'd been redeployed to Ipswich and he found himself without a job and with no redundancy package either. He discovered gas-elec in the press and at a franchise exhibition, downsized his house and joined the business. 'I really did do the right thing,' he says. 'I am glad I stepped out of mainstream industry into something like this. The pressure I was under was

immense. I had tried self-employment before but I spent so much time chasing contracts and money that it was hard to make a living, whereas with gas-*elec* 100% of my working time is actually on the job.'

For more information about how gas-*elec* can transform your earnings and your future, call 0800 587 9999.

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### **Editor's Notes**

Founded in 1996, **gas-*elec*** carries out impartial safety inspections and light remedial works. Its unique inspection service provides the residential lettings market with multiple inspections of the gas and electrics in just one visit. **gas-*elec*** has over 126 franchisees operating from 18 regional offices, who this year will carry out more than 120,000 safety inspections in domestic properties throughout the UK. For more information visit [www.gas-elec.co.uk](http://www.gas-elec.co.uk).

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